



## STRATEGIC SOURCING CERTIFICATE PROGRAM

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### Program Overview

The Strategic Sourcing Certificate Program (SSCP) is designed to educate Commonwealth Procurement Professionals with essential strategic sourcing fundamentals that provide them with the necessary skill and knowledge to conduct effective procurement on behalf of their agencies. The program is structured in a sequence which enables the learner to build knowledge component by component through attending classes which provide a framework of information that provides a complete strategic sourcing cycle. Please note that attendance is required at all classroom sessions to receive a certificate.

The certificate program consists of five one-day module courses per session. Classes will be offered at two Boston locations. Participants will be expected to make a commitment to attend all five classes offered within a section.

*PREREQUISITE: All participants are required to attend OSD's "Essentials of State Procurement" prior to attending the SSCP. Please enroll via pace for one of the Essentials of State Procurement course offerings if you have not previously completed this course.*

### Audience

Required for all new and existing department staff responsible for preparing solicitations, reviewing evaluations, negotiating and reviewing contract documents, providing advice and assistance in solicitation preparation; analyzing bid responses and related documents; monitoring the execution of contracts; preparing documents and reposts; conferring with agency staff, vendors and potential contractors; and performing related work.

### Benefits You Can Expect from the Program

The SSCP offers practical knowledge and skills that participants can begin using immediately. Strategic sourcing will assist Commonwealth agencies to leverage spending to the maximum extent possible. As an operational model, Strategic Sourcing can promote more efficient acquisition strategies, standardized acquisition processes, as well as offer success in meeting the Commonwealth's socioeconomic goals.

### Time Commitment

All participants are required to attend 5 full days of the certificate program.

### Registration Process

Please fax completed application to:

Fax: (617) 727-4527

Operational Services Division –Training, Outreach and Marketing Unit, Attention: Lori Maggiacomo

### For Additional Information

Contact us at [OSDtraining@massmail.state.ma.us](mailto:OSDtraining@massmail.state.ma.us).